



e.g.r.s.o.

economic growth  
& redevelopment  
services office

**Gila, LLC**  
August 2011

## Summary

### Background

- An Enterprise Zone project request has been submitted to the City Council for Gila, LLC
- No economic development agreement is required with the City
- The Texas Enterprise Zone Program is an economic development tool for local communities to partner with the State of Texas to promote job creation and capital investment in economically distressed areas of the state

### Gila, LLC – Company Overview

- Founded in 1991
- Offers outsourced collections, payment processing and call center services to governmental entities, financial and higher education institutions nationwide
- The Company provides a full suite of receivables management solutions, tailored to each client's specifications
- Number of Austin Locations: 1      U.S. Locations: 1      Global Locations: 1

### The Project

- Over the next five (5) years, the company anticipates spending approximately \$5.5 million to upgrade its building and purchase new machinery and equipment
- Gila also anticipates creating 150 new jobs at the facility
- The Company will occupy new lease space in order to accommodate new growth and to make room for new purchases of computers, systems, and other IT equipment
- Upgrades will also be made to existing equipment as necessary to continue and maintain operations
- Location of Planned Investment: 8325 Tuscan Way, Bldg 4, Austin, Texas 78754
- Expected Start Date: April 28, 2011; Expected Complete Date: September 1, 2016

### Economic Impact - Overall Benefits

- 309 jobs retained in Austin, all locally hired
- 150 jobs created in Austin over the next 5 years; average annual wage of \$61,439
- Approximately \$5.5 million company investment
- Employees are offered health, dental and life insurance benefits, domestic partner benefits, Retirement Plan, 401(k), Paid Leave, Prescription Drug Plan, Counseling, Disability, Flex Spending, Vision, as well as other benefits
- 65% of company's employees are minority or protected classes
- Project will generate property taxes and sales taxes
- Total annual operating purchases subject to local sales tax: approx. \$2.48 million